

Hiab Used Equipment Condition Rating Guide

		TRUCK MOUNTED FORKLIFTS	LOADER CRANES	FORESTRY CRANES		
		★★★★★ Excellent condition	★★★★★ Excellent condition	★★★★★ Excellent condition		
GOLD PREOWNED	Age	No more than 3 yrs old.	No more than 3 yrs old.	No more than 2 yrs old.		
	Hours	Less than 800 hours.	Less than 1,000 hours.	Less than 1,500 hours.		
	Condition	Very good mechanical condition, meets manufacturers performance specifications for hours worked.	Very good mechanical condition, meets manufacturers performance specifications for hours worked.	Very good mechanical condition, meets manufacturers performance specifications for hours worked.		
	General appearance	Excellent, close to "like New" condition.	Excellent, close to "like New" condition.	Excellent, close to "like New" condition.		
SILVER PREOWNED	Main components	Approx 50% life remaining on main components.	Approx 50% life remaining on main components.	Approx 50% life remaining on main components.		
	★★★★★ Very good condition		★★★★★ Very good condition		★★★★★ Very good condition	
	Age	No more than 5 yrs old.	No more than 5 yrs old.	No more than 3 yrs old.		
	Hours	Less than 1,600 hours.	Less than 2,000 hours.	Less than 2,500 hours.		
BRONZE PREOWNED	Condition	Operationally sound, free of leaks, meets all performance specifications.	Operationally sound, free of leaks, meets all performance specifications.	Operationally sound, free of leaks, meets all performance specifications.		
	General appearance	Very good appearance – well maintained, all panels & paint in good condition, operators compartment clean.	Very good appearance – well maintained, all panels & paint in good condition, operators compartment clean.	Very good appearance – well maintained, all panels & paint in good condition, operators compartment clean.		
	Main components	Approx 40% life remaining on main components	Approx 40% life remaining on main components	Approx 40% life remaining on main components		
		Note: Machine can be older than 5 years provided the unit is refurbished and meets above standards.	Note: Machine can be older than 5 years provided the unit is refurbished and meets above standards.	Note: Machine can be older than 5 years provided the unit is refurbished and meets above standards.		
		★★★★ Good condition	★★★★ Good condition	★★★★ Good condition		
BRONZE PREOWNED	Age	No more than 7 yrs old.	No more than 7 yrs old.	No more than 5 yrs old.		
	Hours	No hour limitation.	No hour limitation.	No hour limitation.		
	Condition	Operationally sound, free of leaks, meets all performance specifications.	Operationally sound, free of leaks, meets all performance specifications.	Operationally sound, free of leaks, meets all performance specifications.		
	General appearance	No major hydraulic leaks, may need painting, all panels in acceptable condition for hours worked, operator's compartment acceptable.	No major hydraulic leaks, may need painting, all panels in acceptable condition for hours worked, operator's compartment acceptable.	No major hydraulic leaks, may need painting, all panels in acceptable condition for hours worked, operator's compartment acceptable.		
BRONZE PREOWNED	Main components	Approx 30% life remaining on main components	Approx 30% life remaining on main components	Approx 30% life remaining on main components		
		Note: Machine can be older than 7 years provided the unit is refurbished and meets above standards.	Note: Machine can be older than 7 years provided the unit is refurbished and meets above standards.	Note: Machine can be older than 7 years provided the unit is refurbished and meets above standards.		
	★★★ Average condition		★★★ Average condition		★★★ Average condition	
	Age	No limit	No limit	No limit		
BRONZE PREOWNED	Hours	No hour limitation.	No hour limitation.	No hour limitation.		
	Condition	Operational but may need significant repairs and adjustment for good performance.	Operational but may need significant repairs and adjustment for good performance.	Operational but may need significant repairs and adjustment for good performance.		
	General appearance	May have visible cracks, repairable structural problems, may need painting, minor sheet metal damage, some hydraulic leaks, operator's compartment may need repair.	May have visible cracks, repairable structural problems, may need painting, minor sheet metal damage, some hydraulic leaks, operator's compartment may need repair.	May have visible cracks, repairable structural problems, may need painting, minor sheet metal damage, some hydraulic leaks, operator's compartment may need repair.		
	Main components	May need to be changed.	May need to be changed.	May need to be changed.		
		★★ Average condition	★★ Average condition	★★ Average condition		
BRONZE PREOWNED	Age	No limit	No limit	No limit		
	Hours	No hour limitation.	No hour limitation.	No hour limitation.		
	Condition	Operational but may need significant repairs and adjustment for good performance.	Operational but may need significant repairs and adjustment for good performance.	Operational but may need significant repairs and adjustment for good performance.		
	General appearance	May have visible cracks, repairable structural problems, may need painting, minor sheet metal damage, some hydraulic leaks, operator's compartment may need repair.	May have visible cracks, repairable structural problems, may need painting, minor sheet metal damage, some hydraulic leaks, operator's compartment may need repair.	May have visible cracks, repairable structural problems, may need painting, minor sheet metal damage, some hydraulic leaks, operator's compartment may need repair.		
BRONZE PREOWNED	Main components	May need to be changed.	May need to be changed.	May need to be changed.		
		Note: Equipment is "sold as seen, no warranty implied or given"	Note: Equipment is "sold as seen, no warranty implied or given"	Note: Equipment is "sold as seen, no warranty implied or given"		
	★ Poor condition		★ Poor condition		★ Poor condition	
		Machine may start but not fully operational. Major overhaul and repair needed.	Machine may not be tested or fully operational. Major overhaul and repair needed.	Machine may not be tested or fully operational. Major overhaul and repair needed.		
		★ Poor condition	★ Poor condition	★ Poor condition		
BRONZE PREOWNED		Typically sold "as is" or "parts machine".	Typically sold "as is" or "parts machine".	Typically sold "as is" or "parts machine".		
		Note: Equipment is "sold as seen, no warranty implied or given"	Note: Equipment is "sold as seen, no warranty implied or given"	Note: Equipment is "sold as seen, no warranty implied or given"		
	★ Poor condition		★ Poor condition		★ Poor condition	
		Machine may start but not fully operational. Major overhaul and repair needed.	Machine may not be tested or fully operational. Major overhaul and repair needed.	Machine may not be tested or fully operational. Major overhaul and repair needed.		

Note: This document is produced as a guide, Cargotec does not guarantee the quality unless otherwise stated in the final selling contract terms and conditions. Buyers should inspect the equipment and satisfy themselves of the condition before purchase.